

Premiums And Reserves, Adjusted By Distortions

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Abstract

The net-premium principle is considered to be the most genuine and fair premium principle in actuarial applications. However, an insurance company, applying the net-premium principle, goes bankrupt with probability one in the long run, even if the company covers its entire costs by collecting the respective fees from its customers. It is therefore an intrinsic necessity for the insurance industry to apply premium principles, which guarantee at least further existence of the company itself; otherwise, the company naturally could not insure its clients to cover their potential, future claims. Beside this intriguing fact the underlying loss distribution typically is not known precisely. Hence alternative premium principles have been developed. A simple principle, ensuring risk-adjusted credibility premiums, is the distorted premium principle. This principle is convenient in insurance companies, as the actuary does not have to change his or her tools to compute the premiums or reserves.

This paper addresses the distorted premium principle from various angles. First, dual characterizations are developed. Next, distorted premiums are typically computed by under-weighting or ignoring low, but over-weighting high losses. It is demonstrated here that there is an alternative, opposite point of view, which consists in leaving the probability measure unchanged, but increasing the outcomes instead. It turns out that this new point of view is natural in actuarial practice, as it can be used for premium calculations, as well as to determine the reserves of subsequent years in a time consistent way.

Keywords: Premium Principles, Dual Representation, Fenchel–Young inequality, Stochastic dominance

Classification: 90C15, 60B05, 62P05

1 Introduction

Risk adjusted insurance prices by employing *distorted probability measures* have been considered in this journal by Wang [WY98] and for example in [HBV12]. The idea is based on the fact that outstanding, potential losses should be over-valued, whereas small claims may be under-weighted in exchange. This procedure provides a risk-adjusted premium, which always exceeds the net premium (cf. also the recent papers [FZ08]).

In this paper we provide a different perspective in a way, which leaves the probabilities unchanged (the measure is not changed), but the claims are adjusted in an appropriate way. Considering just

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the premium, then both approaches provide the same result. However, the new perspective allows computing the reserves as well in a concise and time-consistent way, and this is the essential novel contribution.

Axiomatic characterizations of insurance premiums have been outlined in [WYP97], [Wan00] and in [You06]. These axiomatic treatments, initiated in an actuarial context first (early attempts appeared already in [Den90]), have been developed further in financial mathematics, for example in the celebrated seminal paper [ADEH99]. The connection between actuarial and financial mathematics is striking here, as premium principles in an actuarial context correspond to risk measures in financial mathematics, so that risk measures constitute a premium principle and vice versa. What perhaps surprises is that the name—risk measure—is a term that should be expected in actuarial science rather than in financial mathematics.

The distorted probability relates directly to a special class of risk measures, the spectral measures introduced in [AS02] and [Ace02]. An important study of spectral risk measures, although under the different name *distortion functional*, was provided in [Pf06]. The concepts of (i) premium principles by distorting probability measures, (ii) distortion functionals, and (iii) spectral risk measures are essentially the same—they differ just in sign conventions, resulting in a concave or a convex description.

Distorted premium principles constitute an elementary and important class of premium principles, as every premium functional can be described by premium functionals involving distortions. They are moreover defined in an explicit way, hence there is an explicit evaluation scheme available, which is of course important for an applied actuary.

The most important distorted premium functional, which made its way to the top, is the *conditional tail expectation*, CTE (in a financial context the alternative term Conditional Value-at-Risk is more accepted). The conditional tail expectation is usually associated and employed for loss distributions of entire portfolios (for example by the US and Canadian insurance supervisory authorities, [KRS09], cf. also [CT11]). Here we shall exploit that the CTE constitutes an elementary pricing principle as well (cf. [HBV12]). It is the essential advantage of the conditional tail expectation that different representations are known, which makes this premium principle eligible in varying situations: by conjugate duality there is an expression in the form of a supremum, but in applications and for quick computations a different formulation as an infimum is extremely convenient: developed in the paper *Optimization of Conditional Value-at-Risk* [RU00] (cf. also [RU02]), the general formula is given in *Some Remarks on the Value-at-Risk and the Conditional Value-at-Risk* in [Pf00]. The main results of this article extend both formulations to distorted premium functionals. Further, both representations can be associated with different views on distortions, providing different interpretations in an actuarial context.

A description of the distorted premium principle as a *supremum* is a first result of this article. The description builds on dual representations and on second order stochastic dominance. Stochastic dominance relations have been considered in the literature, but typically for the risk measure itself (the primal functions) with the negative result that coherent risk measures—in general—are not consistent with second order stochastic dominance, cf. [Gio05, Kro07]. A concise formulation, however, is available by imposing stochastic dominance constraints on the convex conjugate function (the dual function) instead of considering stochastic orders on the primal (cf. also [Sha12]), and this is elaborated here.

Besides that—and this is of particular importance for applications and a further result in this paper—a formula for the distorted premium is elaborated by involving an *infimum*. The infimum

description builds on the Fenchel–Young inequality. This alternative representation of distorted premium functionals is the converse of the initial description, as it does not change the measure, but the outcomes instead.

The article is organized as follows. The premium principle is introduced in the following Section 2. Its description as a supremum by means of stochastic order relations is contained in Section 3. The infimum representation is elaborated in Section 4. Further implications for actuarial sciences are outlined and explained in Section 5, this section contains illustrating examples as well.

2 The Distorted Distribution

In this paper—as usual in an actuarial context—we shall associate a \mathbb{R} -valued random variable with loss and therefore write L to denote a random variable. $F_L(x) := P(L \leq x)$ is the *cumulative distribution function* (cdf), and

$$F_L^{-1}(u) := \inf \{x : F_L(x) \geq u\} \quad (1)$$

is the *generalized inverse* or *quantile*. The random variable L can be given by employing the probability integral transform (or inverse sampling) as

$$L = F_L^{-1}(U) \quad \text{a.s.}, \quad (2)$$

where U is a uniformly distributed random variable¹ on the same probability space as L and coupled in a co-monotone way with L (for example $U := F_L(L)$, if F_L is invertible, cf. [vdV98]).

We shall call a nonnegative, nondecreasing function

$$\sigma : [0, 1] \rightarrow \mathbb{R}_0^+$$

satisfying $\int_0^1 \sigma(u) du = 1$ *distortion*, and define the antiderivative $\tau_\sigma(p) := \int_0^p \sigma(u) du$. By the conditions imposed on σ the function τ_σ is convex, nonnegative and satisfies $\tau_\sigma(1) = 1$. Moreover it has a generalized inverse, τ_σ^{-1} , defined in accordance with (1).

The *distorted loss* L_σ (distorted by the distortion σ) then is

$$L_\sigma := F_L^{-1}(\tau_\sigma^{-1}(U)), \quad (3)$$

where U is chosen as in (2). L and L_σ notably have the same outcomes, but their probabilities differ. It holds that $\tau_\sigma(u) \leq u$ by monotonicity of σ ($u \in [0, 1]$), such that

$$L_\sigma \geq L \text{ and } F_{L_\sigma}(\cdot) \leq F_L(\cdot)$$

(it is said that L_σ stochastically dominates L in first order). Applying the simple net premium principle to L_σ and L reveals that

$$\mathbb{E} L \leq \mathbb{E} L_\sigma = \int_0^1 F_L^{-1}(\tau_\sigma^{-1}(u)) du = \int_0^1 F_L^{-1}(u) d\tau_\sigma(u) = \int_0^1 F_L^{-1}(u) \sigma(u) du$$

by monotonicity of the expectation, ensuring thus that $\mathbb{E} L_\sigma$ is a plausible price for the insurance contract, the price $\mathbb{E} L_\sigma$ at least exceeds the net-premium.

¹ U is *uniformly distributed* if $P(U \leq u) = u$ for all $u \in [0, 1]$.

The premium $\mathbb{E} L_\sigma$ is moreover easily accessible to the actuary, because

$$F_{L_\sigma}(y) = P(L_\sigma \leq y) = P(U \leq \tau_\sigma(F_L(y))) = \tau_\sigma \circ F_L(y) \quad \text{a.e.}, \quad (4)$$

the actuary just has to replace the cdf F_L by $F_{L_\sigma} = \tau_\sigma \circ F_L$ in his/ her computations for the premium or reserves, or consider the density

$$f_{L_\sigma}(y) = f_L(y) \cdot \sigma(F_L(y))$$

(if available; cf. [VX11]). So the premium $\mathbb{E} L_\sigma$ is an expectation again—as the net premium principle—just with probabilities modified (distorted) according (4).

These considerations give rise for the following definition.

Definition 1. Let $\sigma \in L^q$ ($q \in [1, \infty]$) be a distortion and $L \in L^p$ be a random variable for the conjugate exponent p ($\frac{1}{p} + \frac{1}{q} = 1$), then

$$\pi_\sigma(L) := \int_0^1 F_L^{-1}(u) \sigma(u) du \quad (5)$$

is called σ -distorted premium, or simple distorted premium for the loss L . π_σ is called *distorted premium functional*.

Remark 2. The premium $\pi_\sigma(L)$ is well defined and finite valued, it satisfies $\mathbb{E} L \leq \pi_\sigma(L) \leq \|\sigma\|_q \cdot \|L\|_p$ by Hölder's inequality.

The distorted premium functional π_σ satisfies the following axioms, which have been proposed and formulated in a different context—for risk measures in mathematical finance—in [ADH97]. The axioms here have been adapted to account for insurance instead of financial risk (cf. also [WD98], and for reinsurance cf. [BBH09]).

Definition 3. A function $\pi : L^p \rightarrow \mathbb{R}$ is called *premium functional* (or *premium principle*) if the following axioms are satisfied:

- (M) MONOTONICITY: $\pi(L_1) \leq \pi(L_2)$ whenever $L_1 \leq L_2$ almost surely;
- (C) CONVEXITY: $\pi((1 - \lambda)L_0 + \lambda L_1) \leq (1 - \lambda)\pi(L_0) + \lambda\pi(L_1)$ for $0 \leq \lambda \leq 1$;
- (T) TRANSLATION EQUIVARIANCE:² $\pi(L + c) = \pi(L) + c$ if $c \in \mathbb{R}$;
- (H) POSITIVE HOMOGENEITY: $\pi(\lambda L) = \lambda \cdot \pi(L)$ whenever $\lambda > 0$.

Remark 4. In a banking or investment environment the interpretation of a reward is more natural, in this context the mapping $\rho(L) = \pi(-L)$ is often considered—and called *coherent risk measure*—instead (note, that essentially the monotonicity condition (M) and translation property (T) reverse for ρ).

The term *acceptability functional* was introduced in energy or decision theory to quantify and classify acceptable strategies. In this context the concave mapping $\mathcal{A}(L) = -\pi(-L)$, the acceptability functional, is employed instead (here, (C) modifies to concavity).

²In an economic or monetary environment this is often called CASH INVARIANCE instead.

The conditional tail expectation is the most important premium principle.

Definition 5 (Conditional tail expectation). The premium principle with distortion

$$\sigma_\alpha(\cdot) := \frac{1}{1-\alpha} \mathbb{1}_{(\alpha,1]}(\cdot) \quad (6)$$

is the *conditional tail expectation* at level α ($0 \leq \alpha < 1$),

$$\text{CTE}_\alpha(L) := \pi_{\sigma_\alpha}(L) = \frac{1}{1-\alpha} \int_\alpha^1 F_L^{-1}(p) \, dp.$$

The conditional tail expectation at level $\alpha = 1$ is

$$\text{CTE}_1(L) := \lim_{\alpha \nearrow 1} \text{CTE}_\alpha(L) = \text{ess sup } L.$$

Due to the defining equation (5) of the distorted premium the same real number is assigned to all random variables L sharing the same law, irrespective of the underlying probability space. This gives rise to the notion of version independence:

Definition 6. A premium principle π is *version independent*³, if $\pi(L_1) = \pi(L_2)$ whenever L_1 and L_2 share the same law, that is if $P(L_1 \leq y) = P(L_2 \leq y)$ for all $y \in \mathbb{R}$.

The following representation underlines the central role of the conditional tail expectation for version independent premium principles. Moreover, it is the basis and justification for investigating distorted premium principles in much more detail.

Theorem 7 (Kusuoka's representation). *Any version independent premium principle π satisfying (M), (C), (T) and (H) on L^∞ of an atom-less probability space has the representation*

$$\pi(L) = \sup_{\mu \in \mathcal{M}} \int_0^1 \text{CTE}_\alpha(L) \mu(d\alpha), \quad (7)$$

where \mathcal{M} is a set of probability measures on $[0, 1]$.

Proof. Cf. [Kus01, PR07, Sha12] in connection with [JST06]. □

In the present context of distorted premiums it is essential to observe that any distorted premium has an immediate representation as in (7), the measure μ_σ corresponding to the density σ is

$$\mu_\sigma(A) := \sigma(0) \delta_0(A) + \int_A 1 - \alpha \, d\sigma(\alpha) \quad (A \subset [0, 1], \text{ measurable}) \quad (8)$$

with cumulative distribution function (which we may denote again by μ_σ , because it is a measure on $[0, 1]$)

$$\mu_\sigma(p) = (1-p) \sigma(p) + \int_0^p \sigma(\alpha) \, d\alpha \quad (0 \leq p \leq 1) \quad (\text{and } \mu_\sigma(p) = 0 \text{ if } p < 0).$$

³sometimes also *law invariant* or *distribution based*.

μ_σ is a positive measure since σ is nondecreasing, and integration by parts reveals that it is a probability measure. Kusuoka's representation is immediate by Riemann–Stieltjes integration by parts for the set $\mathcal{M} = \{\mu_\sigma\}$, as

$$\begin{aligned} \int_0^1 \text{CTE}_\alpha(L) \mu_\sigma(d\alpha) &= \sigma(0) \text{CTE}_0(L) + \int_0^1 \frac{1}{1-\alpha} \int_\alpha^1 F_L^{-1}(p) dp (1-\alpha) d\sigma(\alpha) \\ &= \int_0^1 F_L^{-1}(p) \sigma(p) dp = \pi_\sigma(L). \end{aligned}$$

Conversely, the premium functional $\int_0^1 \text{CTE}_\alpha(L) \mu(d\alpha)$ in Kusuoka's representation (7) often can be expressed as a distorted premium functional with distortion σ_μ , this is accomplished by the function

$$\sigma_\mu(\alpha) := \int_0^\alpha \frac{1}{1-p} \mu(dp). \quad (9)$$

Provided that σ_μ is well defined (notice that possibly $\mu(\{1\}) > 0$ has to be excluded when computing $\sigma_\mu(1)$) it is positive and a density, as $\int_0^1 \sigma_\mu(\alpha) d\alpha = \int_0^1 \frac{1}{1-p} \int_p^1 d\alpha \mu(dp) = 1$.

Kusuoka representation by means of distorted premium principles. By the preceding discussion there is a one-to-one relationship $\sigma \mapsto \mu_\sigma$ given by (8) (with inverse $\mu \mapsto \sigma_\mu$ given by (9)) such that Kusuoka's representation (Theorem 7) can be formulated with distorted premium functionals equally well,

$$\pi(L) = \sup_{\sigma \in \mathcal{S}} \pi_\sigma(L). \quad (10)$$

\mathcal{S} is a set of distortions. \mathcal{S} can be restricted to consist of continuous and strictly increasing (thus invertible) density functions. A rigorous discussion is rather straight forward, although beyond the scope of this article. Here, it is just important to observe that any premium principle is built of distorted premium functionals by (10).

3 Supremum-Representation of Distorted Premium Functionals

The supremum representation of distorted premium functionals is derived from the convex conjugate relation for convex functionals. To formulate the result in a concise way we employ the notion of (second order) stochastic dominance.

Definition 8 (Convex ordering). Let $\tau, \sigma : [0, 1] \rightarrow \mathbb{R}$ be integrable functions.

(i) σ majorizes τ (denoted $\sigma \succcurlyeq \tau$ or $\tau \preccurlyeq \sigma$) iff

$$\int_\alpha^1 \tau(p) dp \leq \int_\alpha^1 \sigma(p) dp \quad (\alpha \in [0, 1]) \quad \text{and} \quad \int_0^1 \tau(p) dp = \int_0^1 \sigma(p) dp.$$

(ii) The spectrum σ majorizes the random variable Z ($Z \preccurlyeq \sigma$) iff

$$\begin{aligned} (1-\alpha) \text{CTE}_\alpha(Z) &\leq \int_\alpha^1 \sigma(p) dp \quad \text{for all } \alpha \in [0, 1] \\ \text{and } \mathbb{E}Z &= \int_0^1 \sigma(p) dp. \end{aligned}$$

Remark 9. Recall that for the conditional tail expectation it holds that

$$(1 - \alpha) \text{CTE}_\alpha(Z) = \int_\alpha^1 F_Z^{-1}(p) dp = \int_\alpha^1 \tau(p) dp,$$

where τ is the function $\tau(\cdot) := F_Z^{-1}(\cdot)$. It should thus be noted that

$$Z \preceq \sigma \text{ if and only if } F_Z^{-1} \preceq \sigma.$$

Moreover $Z \preceq \sigma$ is related to a *convex order* or *stochastic dominance* conditions, which are studied for example in [MS02] or [SS07]. The dominance in convex (concave) order was used in studying risk measures for example in [FS04, Dan05].

The following Theorem 10 is a characterization of distorted premium functionals by employing the convex conjugate relationship for the dual.

Theorem 10 (Representation of distorted premium functionals as a supremum by stochastic order constraints.). *Let $\pi_\sigma(L)$ be a distorted premium functional. Then the representation*

$$\begin{aligned} \pi_\sigma(L) &= \sup \{ \mathbb{E} LZ : Z \preceq \sigma \} \\ &= \sup \left\{ \mathbb{E} LZ : \mathbb{E} Z = 1, (1 - \alpha) \text{CTE}_\alpha(Z) \leq \int_\alpha^1 \sigma(p) dp, 0 \leq \alpha < 1 \right\} \end{aligned} \quad (11)$$

holds true.

Remark 11. The stochastic order constraint is employed here for the *dual* variable Z . Note also that the set $\{Z : Z \preceq \sigma\}$ is closed, as

$$\{Z : Z \preceq \sigma\} = \bigcap_{\substack{P(A) \leq \alpha \\ 0 \leq \alpha \leq 1}} \left\{ Z : \mathbb{E} Z = 1, \mathbb{E} \mathbf{1}_A Z \leq \int_\alpha^1 \sigma(p) dp \right\}.$$

Remark 12. For the distortion σ_μ associated with μ (cf. (9)) it holds that $\int_\alpha^1 \sigma_\mu(p) dp = \int_0^1 \min \left\{ \frac{1-\alpha}{1-p}, 1 \right\} \mu(dp)$, hence (11) can be stated equivalently as

$$\pi_{\sigma_\mu}(L) = \sup \left\{ \mathbb{E} LZ \left| \begin{array}{l} \mathbb{E} Z = 1, \text{ and for all } \alpha \in (0, 1) \\ \text{CTE}_\alpha(Z) \leq \int_0^1 \min \left\{ \frac{1}{1-\alpha}, \frac{1}{1-p} \right\} \mu(dp) \end{array} \right. \right\}$$

just by involving the measure μ from Kusuoka's representation.

Remark 13. We emphasize that the conditions $(1 - \alpha) \text{CTE}_\alpha(Z) \leq \int_\alpha^1 \sigma(p) dp$ and $\mathbb{E} Z = 1$ together imply that $Z \geq 0$ almost everywhere. Indeed, suppose that $P(Z < 0) =: p > 0$. Then $1 = \mathbb{E} Z = \int_{\{Z < 0\}} Z dP + \int_{\{Z \geq 0\}} Z dP = \int_{\{Z < 0\}} Z dP + (1 - p) \text{CTE}_p(Z)$. As $\int_{\{Z < 0\}} Z dP < 0$ it follows that $(1 - p) \text{CTE}_p(Z) > 1$. But this contradicts the fact that $(1 - p) \text{CTE}_p(Z) \leq \int_p^1 \sigma(p') dp' \leq 1$, hence Z is nonnegative, $Z \geq 0$ almost surely.

Proof of Theorem 10. Recall the Legendre–Fenchel transformation for convex functions (cf. [SDR09]),

$$\begin{aligned}\pi_\sigma(L) &= \sup_Z \mathbb{E} LZ - \pi_\sigma^*(Z), \text{ where} \\ \pi_\sigma^*(Z) &= \sup_L \mathbb{E} LZ - \pi_\sigma(L).\end{aligned}\tag{12}$$

As π_σ is version independent the random variable L minimizing (12) is coupled in a co-monotone way with Z (cf. [Hoe40] and [PR07, Proposition 1.8] for the respective rearrangement inequality, sometimes referred to as *Hardy and Littlewood's inequality* or *Hardy–Littlewood–Pólya inequality*—cf. [Dan05]). It follows that

$$\begin{aligned}\pi_\sigma^*(Z) &= \sup_L \mathbb{E} LZ - \pi_\sigma(L) \\ &= \sup \int_0^1 F_L^{-1}(\alpha) F_Z^{-1}(\alpha) d\alpha - \int_0^1 F_L^{-1}(\alpha) \sigma(\alpha) d\alpha,\end{aligned}$$

the infimum being among all cumulative distribution functions $F_L(y) = P(L \leq y)$ of L . Define $G(\alpha) := \int_\alpha^1 F_Z^{-1}(p) dp$ and $S(\alpha) := \int_\alpha^1 \sigma(p) dp$, whence

$$\begin{aligned}\pi_\sigma^*(Z) &= \sup_{F_L} \int_0^1 F_L^{-1}(\alpha) d(S(\alpha) - G(\alpha)) \\ &= \sup_{F_L} [F_L^{-1}(\alpha) (S(\alpha) - G(\alpha))]_{\alpha=0}^1 - \int_0^1 S(\alpha) - G(\alpha) dF_L^{-1}(\alpha) \\ &= \sup_{F_L} F_L^{-1}(0) (G(0) - S(0)) + \int_0^1 G(\alpha) - S(\alpha) dF_L^{-1}(\alpha)\end{aligned}\tag{13}$$

by integration by parts of the Riemann–Stieltjes integral and as it is enough to consider $L \in L^\infty$.

Consider the constant random variables $L \equiv c$ ($c \in \mathbb{R}$), then $F_L^{-1} \equiv c$ and, by (13),

$$\pi_\sigma^*(Z) \geq \sup_{c \in \mathbb{R}} c(G(0) - S(0)).$$

Note now that $S(0) = \int_0^1 \sigma(p) dp = 1$, whence

$$\pi_\sigma^*(Z) \geq \sup_{c \in \mathbb{R}} c(G(0) - 1) = \begin{cases} 0 & \text{if } G(0) = 1 \\ \infty & \text{else} \end{cases} = \begin{cases} 0 & \text{if } \mathbb{E} Z = 1 \\ \infty & \text{else,} \end{cases}$$

because

$$G(0) = \int_0^1 F_Z^{-1}(p) dp = \mathbb{E} Z.\tag{14}$$

Assuming $\mathbb{E} Z = 1$ it follows from (13) that

$$\pi_\sigma^*(Z) = \sup_{F_L} \int_0^1 G(\alpha) - S(\alpha) dF_L^{-1}(\alpha).$$

Then choose an arbitrary measurable set B and consider the random variable $L_c := c \cdot \mathbf{1}_B$ for some $c > 0$. Note that $F_{L_c}^{-1} = \mathbf{1}_{[\alpha_0, 1]}$, where $\alpha_0 = P(B)$. With this choice

$$\begin{aligned}\pi_\sigma^*(Z) &\geq \sup_{F_{L_c}} \int_0^1 G(\alpha) - S(\alpha) dF_{L_c}^{-1}(\alpha) \geq \sup_{c \geq 0} c(G(\alpha_0) - S(\alpha_0)) = \\ &= \begin{cases} 0 & \text{if } G(\alpha_0) \leq S(\alpha_0) \\ \infty & \text{else} \end{cases}\end{aligned}$$

As B was chosen arbitrarily it follows that $G(\alpha) \leq S(\alpha)$ has to hold for any $0 \leq \alpha \leq 1$ for Z to be feasible.

Conversely, if (14) and $G(\alpha) \leq S(\alpha)$ for all $0 \leq \alpha \leq 1$, then

$$\sup_{F_L} \int_0^1 G(\alpha) - S(\alpha) dF_L^{-1}(\alpha) \leq 0,$$

because $F_L^{-1}(\cdot)$ is a nondecreasing function. Note now that

$$\begin{aligned}\int_\alpha^1 \sigma(p) dp &= S(\alpha) \geq G(\alpha) \\ &= \int_\alpha^1 F_Z^{-1}(p) dp = (1 - \alpha) \text{CTE}_\alpha(Z),\end{aligned}$$

from which finally follows that

$$\pi_\sigma^*(Z) = \begin{cases} 0 & \text{if } \mathbb{E}Z = 1 \text{ and } (1 - \alpha) \text{CTE}_\alpha(Z) \leq \int_\alpha^1 \sigma(p) dp \text{ } (0 \leq \alpha \leq 1) \\ \infty & \text{else,} \end{cases}$$

which is the assertion. \square

The following statement derives naturally as a corollary of Theorem 10, it will be essential in the sequel.

Corollary 14. *Let π_σ be a distortion risk functional, then*

$$\pi_\sigma(L) = \sup \{ \mathbb{E} L \cdot \sigma(U) : U \text{ is uniformly distributed} \}, \quad (15)$$

where the infimum is attained if L and U are coupled in a co-monotone way.

Remark 15. The statement of the corollary implicitly and tacitly assumes that the probability space is rich enough to carry a uniform random variable. This is certainly the case if the probability space does not contain atoms. But even if the probability space has atoms, then this is not a restriction neither, as any probability space with atoms can be augmented to allow a uniformly distributed random variable.

Proof. Consider $Z := \sigma(U)$ for a uniformly distributed random variable U , then $P(Z \leq \sigma(\alpha)) = P(\sigma(U) \leq \sigma(\alpha)) \geq P(U \leq \alpha) = \alpha$, that is $F_Z^{-1}(\alpha) \geq \sigma(\alpha)$. But as $1 = \int_0^1 \sigma(\alpha) d\alpha \leq \int_0^1 F_{\sigma(U)}^{-1}(\alpha) d\alpha = \mathbb{E}\sigma(U) = 1$ it follows that

$$F_{\sigma(U)}^{-1}(\cdot) = \sigma(\cdot)$$

almost everywhere. Observe now that any Z with $F_Z^{-1}(\alpha) \leq \sigma(\alpha)$ is feasible for (11), because

$$\int_{\alpha}^1 \sigma(p) dp \geq \int_{\alpha}^1 F_Z^{-1}(p) dp = (1 - \alpha) \text{CTE}_{\alpha}(Z)$$

and $\mathbb{E}Z = \mathbb{E}\sigma(U) = \int_0^1 \sigma(\alpha) d\alpha = 1$. Now let U be coupled in an co-monotone way with L , then $\mathbb{E}LZ = \int_0^1 F_L^{-1}(\alpha) F_Z^{-1}(\alpha) d\alpha = \int_0^1 F_L^{-1}(\alpha) F_{\sigma(U)}^{-1}(\alpha) d\alpha = \int_0^1 F_L^{-1}(\alpha) \sigma(\alpha) d\alpha$ such that

$$\pi_{\sigma}(L) = \sup \{ \mathbb{E}L\sigma(U) : U \text{ uniformly distributed} \},$$

which is finally the second assertion. \square

The characterization derived in the previous theorem for spectral premium functionals naturally applies to the conditional tail expectation itself. The expression can be simplified further to give the dual representation, which is often used to define the conditional tail expectation. The second statement exhibits an interesting, “recursive” structure.

Corollary 16. *The conditional tail expectation at level α obeys the dual representations*

$$\begin{aligned} \text{CTE}_{\alpha}(L) &= \sup \{ \mathbb{E}LZ : \mathbb{E}Z = 1, 0 \leq Z, (1 - \alpha)Z \leq 1 \} \\ &= \sup \left\{ \mathbb{E}LZ : \mathbb{E}Z = 1, \text{CTE}_p(Z) \leq \frac{1}{1 - \alpha} \text{ for all } p > \alpha \right\}. \end{aligned}$$

Proof. The conditional tail expectation at level α is provided by the Dirac measure $\mu_{\alpha}(A) := \delta_{\alpha}(A) = \begin{cases} 1 & \text{if } \alpha \in A \\ 0 & \text{otherwise} \end{cases}$, and the respective distortion function is σ_{α} (cf. (6)). It follows from $\int_p^1 \sigma_{\alpha}(p') dp' = \min \left\{ 1, \frac{1-p}{1-\alpha} \right\}$ and Theorem 10 that

$$\text{CTE}_{\alpha}(L) = \inf \left\{ \mathbb{E}LZ : \mathbb{E}Z = 1, \text{CTE}_p(Z) \leq \min \left\{ \frac{1}{1-p}, \frac{1}{1-\alpha} \right\} \right\}.$$

Observe next that for $Z \geq 0$

$$\frac{1}{1-p} = \frac{1}{1-p} \mathbb{E}Z \geq \frac{1}{1-p} \int_p^1 F_Z^{-1}(p') dp' = \text{CTE}_p(Z),$$

hence

$$\text{CTE}_{\alpha}(L) = \inf \left\{ \mathbb{E}LZ : \mathbb{E}Z = 1, \text{CTE}_p(Z) \leq \frac{1}{1-\alpha} \right\}.$$

For $p \leq \alpha$, in addition, $\text{CTE}_p(Z) \leq \frac{1}{1-p} \leq \frac{1}{1-\alpha}$.

This proves the second assertion.

As for the first observe that $\frac{1}{1-\alpha} \geq \text{CTE}_p(Z) \rightarrow \text{ess sup } Z$, hence $(1 - \alpha)Z \leq 1$; conversely, if $0 \leq Z$ and $(1 - \alpha)Z \leq 1$, then

$$\frac{1}{1-\alpha} \geq \text{ess sup } Z \geq \text{CTE}_p(Z),$$

which is the first assertion. \square

4 Infimum Representation Of Distortion Premium Functionals

The latter Theorem 10 exposes the distorted risk premium as a supremum and characterizes the convex conjugate function by stochastic dominance constraints. The following theorem, the second main result of this article, provides a description in opposite terms, as an infimum. The representation extends the well known formula for the conditional tail expectation (Average Value-at-Risk) provided in [RU00], finally stated in the present form in [Pf00].

This alternative description allows an alternative view on distortions and alternative simulations, as is the content of the following section.

Theorem 17 (Representation as an Infimum). *For any $L \in L^\infty$ the distorted premium functional with distortion σ has the representation*

$$\pi_\sigma(L) = \inf_h \mathbb{E} h(L) + \int_0^1 h^*(\sigma(p)) dp, \quad (16)$$

where the infimum is among all arbitrary, measurable functions $h: \mathbb{R} \rightarrow \mathbb{R}$ and h^* is h 's convex conjugate function⁴.

Remark 18. Having a look at representation (16) it is not immediate that the axioms of Definition 3 are satisfied. The transformations listed in Lemma 23 in the Appendix can be used in a straight forward manner to deduce the properties directly from (16).

The statement of the Inf-Representation Theorem 17 can be formulated equivalently in the following ways.

Corollary 19. *For any $L \in L^\infty$ the distorted risk premium with distortion σ allows the representations*

$$\begin{aligned} \pi_\sigma(L) &= \inf_{f \text{ convex}} \mathbb{E} h(L) + \int_0^1 h^*(\sigma(p)) dp \\ &= \inf \left\{ \mathbb{E} h(L) : \int_0^1 h^*(\sigma(p)) dp \leq 0 \right\}, \end{aligned} \quad (17)$$

where the latter infimum is among arbitrary, measurable functions $h: \mathbb{R} \rightarrow \mathbb{R}$.

Proof of Corollary 19. It is well known that the bi-conjugate function $h^{**} := (h^*)^*$ is a convex and lower semicontinuous function satisfying $h^{**} \leq h$ and $h^{***} = h^*$ (cf. the analogous Fenchel–Moreau Theorem and equation (12)). The infimum in (16) hence—without any loss of generality—can be restricted to *convex* functions, that is

$$\pi_\sigma(L) = \inf_{h \text{ convex}} \mathbb{E} h(L) + \int_0^1 h^*(\sigma(p)) dp.$$

As for the second assertion notice first that clearly

$$\begin{aligned} \pi_\sigma(L) &\leq \inf \left\{ \mathbb{E} h(L) + \int_0^1 h^*(\sigma(p)) dp : \int_0^1 h^*(\sigma(p)) dp \leq 0 \right\} \\ &\leq \inf \left\{ \mathbb{E} h(L) : \int_0^1 h^*(\sigma(p)) dp \leq 0 \right\}. \end{aligned}$$

⁴The convex conjugate function of h is $h^*(y) := \sup_x x \cdot y - h(x)$. The convex conjugate may evaluate to $+\infty$.

Consider $h_\alpha(x) := h(x) - \alpha$ (where α a constant and h arbitrary). It holds that $h_\alpha^*(y) = h^*(y) + \alpha$, as exposed by the auxiliary Lemma 23 in the Appendix. Hence $\int_0^1 h_\alpha^*(\sigma(p)) dp = \int_0^1 h^*(\sigma(p)) dp + \alpha$ and

$$\mathbb{E} h_\alpha(L) + \int_0^1 h_\alpha^*(\sigma(p)) dp = \mathbb{E} h(L) + \int_0^1 h^*(\sigma(p)) dp. \quad (18)$$

Choose $\alpha := \int_0^1 h^*(\sigma(p)) dp$ such that $\int_0^1 h_\alpha^*(\sigma(p)) dp = 0$. h_α hence is feasible for (17) with the same objective as h by (18), from which the assertion follows. \square

Remark 20. Notice that σ has its range in the interval $\{\sigma(x) : x \in [0, 1]\} = [0, \sigma(1)]$, and from convexity of h^* it follows that the set $\{h^* < \infty\}$ is convex. Hence $h^*(y) < \infty$ necessarily has to hold for all $y \in (0, \sigma(1))$ to ensure that $\int_0^1 h^*(\sigma(u)) du < \infty$. For h convex this means in turn that

$$\lim_{x \rightarrow -\infty} h'(x) \leq 0 \text{ and } \lim_{x \rightarrow \infty} h'(x) \geq \sigma(1),$$

limiting thus the class of interesting functions in Corollary 19 to convex functions satisfying $h'(\mathbb{R}) \supset (0, \sigma(1))$.

Proof of Theorem 17. From the definition of the convex conjugate h^* it is immediate that

$$h^*(\sigma) \geq y \cdot \sigma - h(y)$$

for all numbers y and σ (this is often called *Fenchel–Young inequality*), hence

$$h(L) + h^*(\sigma(U)) \geq L \cdot \sigma(U),$$

where U is any uniformly distributed random variable, i.e. U satisfies $P(U \leq u) = u$. Taking expectations it follows that

$$\mathbb{E} h(L) + \mathbb{E} h^*(\sigma(U)) \geq \mathbb{E} L \cdot \sigma(U).$$

As U is uniformly distributed it holds that

$$\mathbb{E} h^*(\sigma(U)) = \int_0^1 h^*(\sigma(u)) du,$$

such that

$$\mathbb{E} h(L) + \int_0^1 h^*(\sigma(u)) du \geq \mathbb{E} L \cdot \sigma(U),$$

irrespective of the uniform random variable U . Hence, by (15) in Corollary 10,

$$\mathbb{E} h(L) + \int_0^1 h^*(\sigma(u)) du \geq \sup_{U \text{ uniform}} \mathbb{E} L \cdot \sigma(U) = \pi_\sigma(L),$$

establishing the inequality

$$\pi_\sigma(L) \leq \mathbb{E} h(L) + \int_0^1 h^*(\sigma(u)) du.$$

As for the converse inequality consider the function

$$h_\sigma(y) := \int_0^1 F_L^{-1}(\alpha) + \frac{1}{1-\alpha} (y - F_L^{-1}(\alpha))_+ \mu_\sigma(d\alpha). \quad (19)$$

$h_\sigma(y)$ is well defined for all y because $L \in L^\infty$; $h_\sigma(y)$ is moreover increasing and convex, because $y \mapsto (y - q)_+$ is increasing and convex, and because μ_σ is positive.

Recall the formula

$$\text{CTE}_\alpha(L) = \inf_{q \in \mathbb{R}} q + \frac{1}{1-\alpha} \mathbb{E}(L - q)_+$$

and the fact that the infimum is attained at $q = F_L^{-1}(\alpha)$ (cf. [Pf00] or [GLWT12, Section 4.1] for the general formula), providing thus the explicit form

$$\text{CTE}_\alpha(L) = F_L^{-1}(\alpha) + \frac{1}{1-\alpha} \mathbb{E}(L - F_L^{-1}(\alpha))_+.$$

Note now that, by Fubini's Theorem,

$$\begin{aligned} \pi_\sigma(L) &= \int_0^1 \text{CTE}_\alpha(L) \mu_\sigma(d\alpha) \\ &= \int_0^1 F_L^{-1}(\alpha) + \frac{1}{1-\alpha} \mathbb{E}(L - F_L^{-1}(\alpha))_+ \mu_\sigma(d\alpha) \\ &= \mathbb{E} \int_0^1 F_L^{-1}(\alpha) + \frac{1}{1-\alpha} (L - F_L^{-1}(\alpha))_+ \mu_\sigma(d\alpha) \\ &= \mathbb{E} h_\sigma(L). \end{aligned} \quad (20)$$

To establish the assertion (16) it needs to be shown that $\int_0^1 h_\sigma^*(\sigma(u)) du \leq 0$. For this observe first that h_σ is almost everywhere differentiable (because it is convex), with derivative

$$\begin{aligned} h'_\sigma(y) &= \int_{\{\alpha: F_L^{-1}(\alpha) \leq y\}} \frac{1}{1-\alpha} \mu_\sigma(d\alpha) \\ &= \int_0^{F_L(y)} \frac{1}{1-\alpha} \mu_\sigma(d\alpha) = \sigma(F_L(y)) \end{aligned} \quad (21)$$

(almost everywhere) by relation (9). Moreover $h_\sigma^*(\sigma(u)) = \sup_y \sigma(u) \cdot y - h_\sigma(y)$, the supremum being attained at every y satisfying $\sigma(u) = h'_\sigma(y) = \sigma(F_L(y))$, hence at $y = F_L^{-1}(u)$, and it follows that

$$h_\sigma^*(\sigma(u)) = \sigma(u) \cdot F_L^{-1}(u) - h_\sigma(F_L^{-1}(u)).$$

Now

$$\begin{aligned} \int_0^1 h_\sigma^*(\sigma(u)) du &= \int_0^1 \sigma(u) \cdot F_L^{-1}(u) du - \int_0^1 h_\sigma(F_L^{-1}(u)) du \\ &= \pi_\sigma(L) - \mathbb{E} h_\sigma(L). \end{aligned}$$

But it was established already in (20) that $\pi_\sigma(L) = \mathbb{E} h_\sigma(L)$, so that

$$\int_0^1 h_\sigma^*(\sigma(u)) du = 0.$$

This finally proves the second inequality. \square

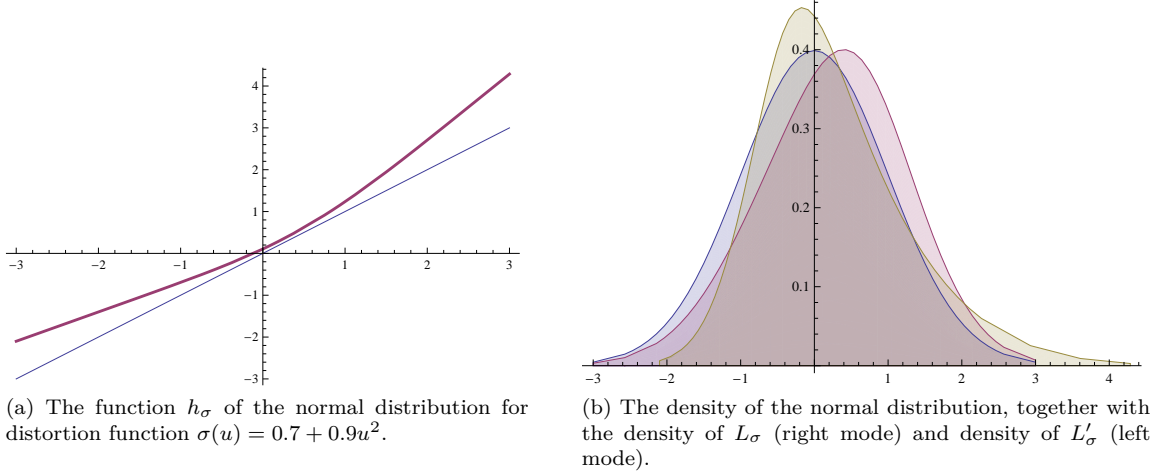


Figure 1: Distortion of the standard normal distribution.

CTE as a special case. The conditional tail expectation is a special case of the infimum in (16). Indeed, it follows from (19) in the proof that the infimum is attained at a function of the form $h_q(y) = q + \frac{1}{1-\alpha}(y - q)_+$ with conjugate

$$h_q^*(x) = \begin{cases} -q + qx & \text{if } 0 \leq x \leq \frac{1}{1-\alpha} \\ \infty & \text{else.} \end{cases}$$

It holds that

$$\begin{aligned} \int_0^1 h_\sigma^*(\sigma_\alpha(x)) \, dx &= \int_0^\alpha h_\sigma^*(0) \, dx + \int_\alpha^1 h_\sigma^*\left(\frac{1}{1-\alpha}\right) \, dx \\ &= -\alpha q + \left(-q + \frac{q}{1-\alpha}\right)(1-\alpha) = 0, \end{aligned}$$

such that

$$\text{CTE}_\alpha(L) = \inf_{q \in \mathbb{R}} \mathbb{E} h_q(L) = \inf_q q + \frac{1}{1-\alpha} \mathbb{E}(L - q)_+, \quad (22)$$

the classical result. Clearly, the infimum in (22) is in \mathbb{R} , a much smaller space than convex functions from \mathbb{R} to \mathbb{R} , as required in (16).

5 Implications for Actuarial Science and Claim Sampling

5.1 Comparison of L_σ and L'_σ

In the introductory discussion it was outlined that claims can be sampled (based on (2)) by use of

$$L_\sigma = F_L^{-1}(\tau_\sigma^{-1}(U)).$$

It is obvious by this formula that the distorted claims L_σ have the same outcomes as L , but their probability is disturbed by involvement of the function τ_σ .

The infimum representation developed in Section 4 suggests to consider the random variable

$$L'_\sigma := h_\sigma(L),$$

where h_σ is the function defined in (19), and which is the optimal function for problem (17). For this function it holds that

$$\mathbb{E} L'_\sigma = \pi_\sigma(L) = \mathbb{E} L_\sigma,$$

because $\int_0^1 h_\sigma^*(\sigma(u)) du = 0$. We have moreover that

$$h_\sigma(y) = \int_0^1 F_L^{-1}(\alpha) + \frac{1}{1-\alpha} (y - F_L^{-1}(\alpha))_+ \mu_\sigma(d\alpha) \geq \int_0^1 y \mu_\sigma(d\alpha) = y,$$

from which follows that

$$L'_\sigma \geq L,$$

that is, L'_σ stochastically dominates L in first order. The cumulative distribution function of L'_σ has the explicit form

$$F_{L'_\sigma}(y) = P(h_\sigma(L) \leq y) = P(L \leq h_\sigma^{-1}(y)) = F_L(h_\sigma^{-1}(y)),$$

and the density is $f_{L'_\sigma}(y) = \frac{f_L(h_\sigma^{-1}(y))}{h'_\sigma(h_\sigma^{-1}(y))} = \frac{f_L(h_\sigma^{-1}(y))}{\sigma(F_L(h_\sigma^{-1}(y)))}$ by use of (21). The quantile function

$$F_{L'_\sigma}^{-1} = h_\sigma \circ F_L^{-1}. \quad (23)$$

is obtained by inversion.

Example 21. Figure 1 contains the densities of both distortions, L_σ and L'_σ , for the standard normal distribution. The distortion function chosen in this example is $\sigma(u) = 0.7 + 0.9u^2$. This example reveals that the mode, as well as the tails of the random variables L_σ and L'_σ differ significantly; the tails of L'_σ are heavier.

Opposite perspectives. The latter formula (23) reveals that L'_σ has distorted outcomes, distorted by h_σ , but the probabilities are unchanged. So L'_σ can be considered as alternative to (4), doing exactly the opposite of the formula (4) stated initially: L'_σ has the same probabilities as L , but the outcomes are distorted by h_σ whereas L_σ has the same outcomes as L , but the probabilities are distorted by τ_σ . However, both, L_σ and L'_σ , have the same expected value

$$\mathbb{E} L_\sigma = \pi_\sigma(L) = \mathbb{E} L'_\sigma.$$

Explicit distances. As the cumulative distribution function is available for L_σ and L'_σ as elaborated, explicit expressions are available for selected distances of random variables. An explicit representation of the Kolmogorov–Smirnov distance for example is

$$\sup_{y \in \mathbb{R}} |F_L(y) - \tau_\sigma(F_L(h_\sigma(y)))|,$$

and the Wasserstein distance (cf. [Vil03]) has the explicit formula

$$\int_0^1 |h_\sigma(F_L^{-1}(\tau_\sigma(y))) - F_L^{-1}(y)| \sigma(u) du.$$

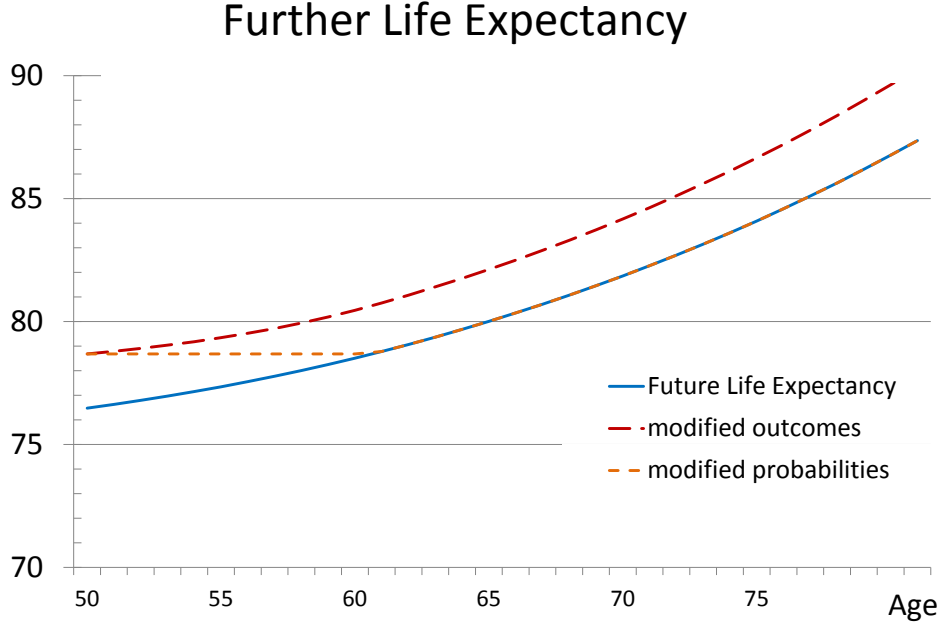


Figure 2: Further life expectancies based on distorted outcomes, and based on distorted probabilities. The distortion employed is the conditional tail expectation at the level of 10 %, $\text{CTE}_{10\%}$.

5.2 Actuarial Applications

Actuarial concerns have been addressed on various locations of the paper, however, we stress again that π , π_σ and in particular CTE constitute premium principles. For a given loss distribution with monotone (increasing, or decreasing) loss function L (note, that this is almost always the case in life insurance), the function $\pi_\sigma(L) = \int_0^1 F_L^{-1}(u) \sigma(u) du$ can be given in a closed form.

Example 22. Considering the simple life expectancy,⁵ i.e. the random variable $L(k) = k$ (which is strictly increasing), then $F_L^{-1}({}_kq_x) = k$ and

$$\pi_\sigma(L) = \int_0^1 F_L^{-1}(u) \sigma(u) du = \sum_{k=0}^{\infty} k \cdot \int_{{}_kq_x}^{{}_{k+1}q_x} \sigma(u) du$$

is the distorted life expectancy.

⁵Note that the life expectancy is an annuity with an interest rate of 0%. We have chosen an annuity as a representative example for a typical life insurance contract. Considering the life expectancy allows moreover excluding the interest rate in order to simplify the presented results.

Distorted probabilities. Following (3) one may consider $\int_{k q_x}^{k+1 q_x} \sigma(u) du =: {}_k\tilde{p}_x \cdot \tilde{q}_{x+k}$ as probability of a new life table (indicated by the tilde), and use this new life table to compute premiums, as well as reserves. This is exemplary depicted in Figure 2. It is visible in this chart that the modified life table increases the life expectancy by approximately 2 years initially, but the increasing effect disappears at the age representing the quantile (here, at the age of 60 years for $\alpha = 10\%$, considering a person with an initial age of 50). For this reason it is appropriate to use $\pi_\sigma(L)$ as a premium, but it is *not* desirable to use the new life table to compute reserves. The reserves lose the safety loading by employing the new life table, whenever the age exceeds the quantile.

Distorted outcomes. As already outlined it is natural to use the distorted outcomes instead of distorted probabilities in actuarial practice. As to compute the premiums the above discussion applies equally well, and an explicit form is available to compute the premium. For the exposed case of life expectancy the result is

$$\pi_\sigma(L) = \int_0^1 F_L^{-1}(u) \sigma(u) du = \sum_{k=0} h_\sigma(k) \cdot {}_k p_x q_{x+k}.$$

It is the big advantage of distorted outcomes, that the reserves can be handled with the same ingredients as the premium, that is with the same probabilities and the same function h_σ : L simply needs to be replaced by $L'_\sigma = h_\sigma(L)$. It is evident in Figure 2 that the safety loading is preserved over time.

Distorted premiums, interpreted as distorted outcomes, are thus a reliable premium principle which provide not only premiums, but also reserves in a correct and time-consistent way. The distorted premium principle π_σ to compute the reserves can be applied by the actuary easily, and along with the related outcomes distorted by h_σ .

6 Concluding Remarks

This article outlines new descriptions of distorted premium principles. Distorted premium principles constitute a basic class of premium principles, as every premium satisfying sufficiently strong axioms can be built by involving just elementary distortions.

The first representation derived is described as a supremum, based on conjugate duality. The convex conjugate function is formulated in terms of second order stochastic dominance constraints.

The other representation, which is a further central result of this article, is described as an infimum and can be considered as the opposite formulation. This alternative description makes distorted premiums eligible for successful use in actuarial applications, as the reserve process is easily available for concrete insurance contracts and, above all, the process of reserves is consistent over time. The results thus make distorted premiums eligible for extended actuarial use.

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The charts have been programmed by use of Mathematica and Excel.

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Appendix

For reference and the sake of completeness we list the following elementary result for affine linear transformations of the convex conjugate function.

Lemma 23. *The convex conjugate of the function $g(x) := \alpha + \beta x + \gamma \cdot f(\lambda x + c)$ for $\gamma > 0$ and $\lambda \neq 0$ is*

$$g^*(y) = -\alpha - c \frac{y - \beta}{\lambda} + \gamma \cdot f^*\left(\frac{y - \beta}{\lambda \gamma}\right).$$

Proof. Just observe that

$$\begin{aligned} g^*(y) &= \sup_x yx - g(x) \\ &= \sup_x yx - \alpha - \beta x - \gamma \cdot f(\lambda x + c) \\ &= \sup_x y \frac{x - c}{\lambda} - \alpha - \beta \frac{x - c}{\lambda} - \gamma \cdot f(x) \\ &= -\alpha - c \frac{y - \beta}{\lambda} + \sup_x x \frac{y - \beta}{\lambda} - \gamma \cdot f(x) \\ &= -\alpha - c \frac{y - \beta}{\lambda} + \gamma \cdot \sup_x x \frac{y - \beta}{\lambda \gamma} - f(x) \\ &= -\alpha - c \frac{y - \beta}{\lambda} + \gamma \cdot f^*\left(\frac{y - \beta}{\lambda \gamma}\right), \end{aligned} \tag{24}$$

where we have replaced x by $\frac{x-c}{\lambda}$ in (24). □